

Simplify Learning. Maximize Impact.

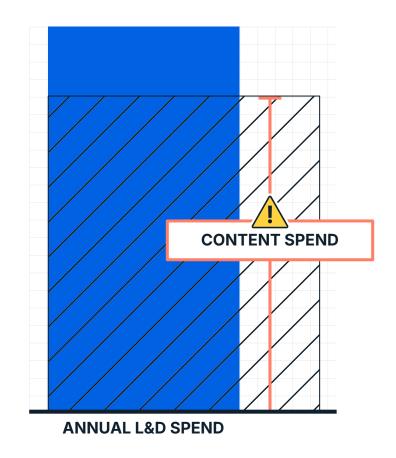
October 2025

Enterprise organizations spend an average of \$1,500 per employee on L&D each year—millions of dollars annually.1

An estimated 80% is spent on buying or building learning content—up to 50x more than the budget for software.²

Yet most learning content is underutilized, duplicative, and difficult to navigate.

Is your learning content helping your employees build the skills they need—how much is just added noise?

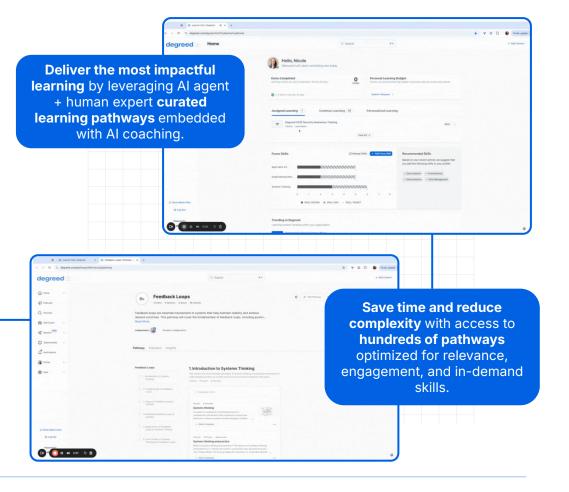


WELCOMETO



Reduce L&D Spend by up to 20% by reducing reliance on content libraries.

Enterprise customers can save ~\$8.5M annually.1



AI-POWERED LEARNING CURATION



Human-first foundation



Built learning pathways on research-based learning science and structured objectives (Bloom's Taxonomy, ABCD model) before layering in AI.

Al with direction



Guided AI to avoid low-quality sources and instead surface credible, skill-aligned resources, improving both accuracy and learner trust.

Tone and engagement



Human experts coached AI outputs for warmth, clarity, and a coaching-style voice, making content feel approachable and motivating.

Microlearning impact



Shifted to short, targeted sessions tied to measurable outcomes—boosting learner completion rates (often 4x higher than traditional formats).

Design principles applied



Used cognitive learning principles (Coherence, Signaling) to highlight key ideas, reduce distractions, and show clear skill alignment.

Scalable innovation



Enhanced pathways with book takeaways, AI-generated summaries, podcast recaps, and reflection prompts to keep learning fresh and purposeful.



Phased Launch Timeline

New Degreed Open Library content will roll out in sync with Degreed major product releases

Launched at Lens



July release



October release



Trending Topics

100 Pathways covering today's most in-demand and trending topics.

100 pathways total

Language Bundles

100 Pathways created in Portuguese, Spanish, French, and German to expand global access.

200 pathways total

Industry Focus

150 Industry-specific Pathways aligned with Degreed client needs.

350 pathways total

Skill Level Up

150 new Intermediate and advanced-level Pathways designed to support a continuous learning strategy.

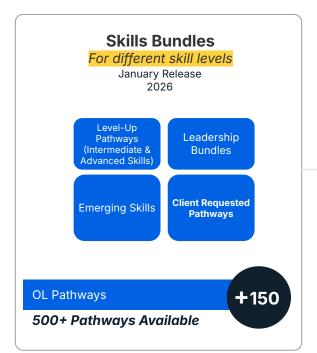
500 pathways total



2026 Open Library Roadmap



What's Next in Content Innovation



Content Expansion

Launch **assessments** and simulations to strengthen skill application.

Expand multilingual coverage for global accessibility.

AI-Enhanced Learning

Al-generated summaries across pathways and **podcasts** for faster insights.

Embed **Al coaching** for personalized, contextual guidance.

Vertical Content Strategy

Introduce structured vertical **content journeys**, including New Manager Training, Sales Academy, and more.

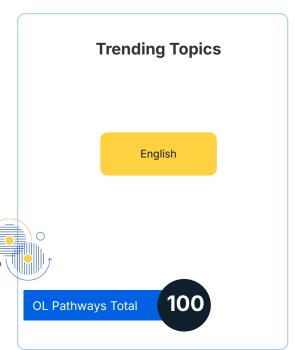


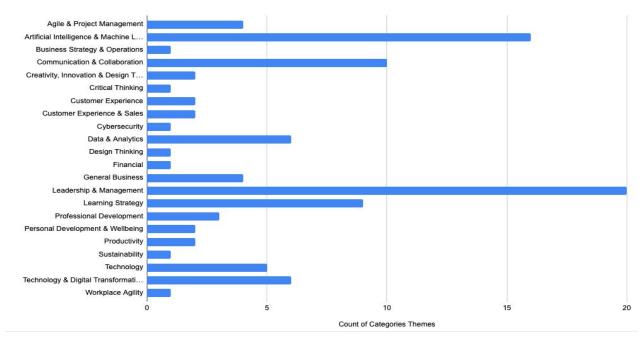
100 Most-Trending **English** Pathways — April Release



Trending Topics

New Degreed Open Library content will roll out in sync with Degreed major product releases. Below you can find our themes and Languages







Category	Pathway Title	
	Adopt Lean Six Sigma: Understand Its Methodologies	
Agile & Project Management	Implement Agile: Master the Basics	
Agne & Project Management	Manage Projects: Master Essential Strategies	
	Streamline Processes: Master Lean Six Sigma	
	Accelerate Business Growth: Harness AI in Marketing	
	AI Essentials: Understand Artificial Intelligence at Work	
	Boost Productivity: Unleash Cutting-Edge AI	
	Empower People Management: Leverage Al Insights	
	Future-Proof Your Career: Embrace Continuous Learning & AI	
	Ignite Your Al Journey: Get Started with Al	
	Innovate Customer Experience: Personalize with AI	
Artificial Intelligence & Machine Learning	Leverage AI: Navigate Market Trends	
Artificial intelligence & Machine Learning	Optimize AI Performance: Perfect Prompt Engineering	
	Redefine Leadership: Integrate AI & Innovation	
	Revamp Your Resume: Ace Interviews with AI	
	Revolutionize HR: Enhance Recruitment with Al	
	Revolutionize Supply Chains: Integrate AI & Automation	
	Safeguard Privacy: Integrate AI & Data Security	
	Shape Digital Learning: Personalize Training with AI	
	The Evolving Role of Al in Workplace Automation	

Category	Pathway Title	
	Build Virtual Trust: Enhance Remote Collaboration	
	Captivate Audiences: Master Public Speaking	
	Collaborate Effectively: Strengthen Business Relationships	
	Collaborate Seamlessly: Utilize Word 365	
Communication 9 Callaboration	Communicate Digitally: Master Essential Tools	
Communication & Collaboration	Communicate Impact: Write for Professional Success	
	Communicate with Empathy: Strengthen Relationships	
	Connect with Emotional Intelligence: Strengthen Relationships	
	Deliver Presentations: Master PowerPoint 365	
	Listen Actively: Strengthen Communication	
Cusativity Impossion 9 Design Thinking	Innovate Daily: Make Creative Thinking a Habit	
Creativity, Innovation & Design Thinking	Ignite Creativity: Cultivate Innovative Thinking	
Critical Thinking	Think Critically: Solve Problems Effectively	
	Build Customer Service Excellence: Master Core Skills	
Customer Experience	Elevate Customer Service: Create Exceptional Experiences	
	Close Deals: Achieve Sales Mastery	

Extract Customer Insights: Listen and Analyze



Category	Pathway Title	
Cybersecurity	Secure Data: Master Cybersecurity Essentials	
	Analyze Data: Master Excel 365	
	Enhance Customer Retention: Leverage Data Insights	
Data & Analytics	Navigate Data Ethics: Ensure Compliance & Security	
Data & Alialytics	Visualize Insights: Master Power BI	
	Drive Business Intelligence: Master Data Analytics	
	Visualize Data: Create Impactful Stories	
Design Thinking	Innovate with Design Thinking: Solve Business Challenges	
Financial	Decode Business Numbers: Master Financial Literacy	
	Forge Alliances: Build Powerful Partnerships	
General Business	Influence Effectively: Harness the Psychology of Persuasion	
General Dusiness	Negotiate with Confidence: Persuade and Influence for Success	
	Resolve Conflicts: Transform Disputes into Solutions	



Category	Pathway Title	
	Decide Under Pressure: Master Strategic Decision-Making	
	Hire Top Talent: Implement a Skills-Based Approach	
	Communicate Virtually: Master Microsoft Teams	
	Drive Change: Master Change Management Basics	
	Embody Resilience: Navigate Uncertainty & Change	
	Forge Mentorship: Build Meaningful Relationships	
	Inspire Change: Drive Transformational Leadership	
	Inspire High-Performance: Motivate Your Teams	
	Lead Change: Effectively Transform Teams	
Leadership	Lead Global Teams: Manage Across Cultures & Time Zones	
	Lead Remote & Hybrid Teams: Implement Best Practices	
	Lead with Impact: Succeed in Leadership	
	Master Time Management: Unlock Productivity Hacks	
	Mentor Effectively: Transition from Manager to Mentor	
	Mitigate Cyber Risks: Conquer Threat Management	
	Motivate Teams: Unlock the Science of Engagement	
	Thrive in Hybrid Work: Cultivate Culture & Productivity	
	Transform Management: Evolve from Manager to Leader	
	Drive Operational Excellence: Optimize Efficiency	
	Tell Impactful Stories: Harness Business Storytelling	
12 60 degreed	Titles and language availability are subject to change without notice. Degreed Open Library 2025	

Category	Pathway Title	
	Balance Content: Navigate Curation vs. Creation	
	Craft Impactful Learning: Drive Engagement	
	Design Learning: Create Flexible Experiences	
	Develop a Growth Mindset: Foster a Learning Culture	
Learning Strategy	Learn How to Learn: Master Effective Study Skills	
	Spot Trends: Stay Ahead in Learning	
	Transform Training: Integrate Al-Driven Learning	
	Evaluate Learning Experiences: Enhance Impact	
	Strategize Learning Content: Build a Winning Approach	
	Get Ready: Start a new Role	
Professional Development	Accelerate Growth: Get Set, GROW!	
	Set Professional Goals: Achieve Development Milestones	
Personal Development & Wellheing	Combat Change Fatigue: Strategize Resilience	
Personal Development & Wellbeing	Manage Stress: Boost Workplace Well-Being	



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	Develop Data Science Foundations: Build Skills in Python, R & ML
	Dissect Data: Master Google Sheets Pivot Tables
Technology	Explore Cloud Computing: Navigate AWS, Azure & Google Cloud
	Manage Data: Master SQL Basics
	Optimize Productivity: Master Google Workspace Tools
	Adapt to Change: Embrace Digital Transformation
	Build Your Brand: Amplify Your Digital Presence
Technology & Digital Transformation	Defend IoT: Protect Connected Devices
recimology a Digital Hallstoffiation	Elevate Virtual Presence: Master Online Meetings
	Innovate the Future of Work: Adapt and Thrive

Navigate Social Media: Enhance Digital Literacy

Thrive Amid Change: Adapt, Innovate, and Succeed

Maximize Productivity: Work Smarter, Not Harder

Unlock Productivity: Work Smarter with Word 365

Build a Greener Business: Drive Sustainability

Pathway Title



Workplace Agility

Category

Productivity

Sustainability



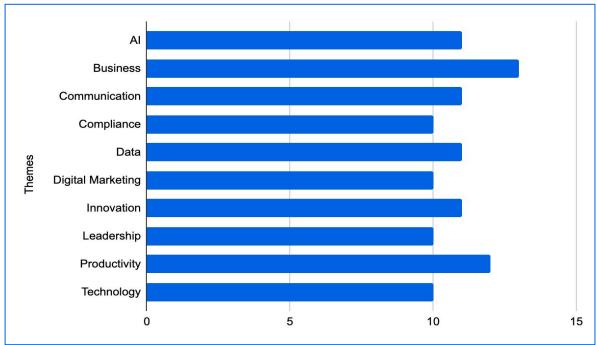
100 Most-Trending Pathways in 4 different languages — July Release



Language Bundles

New Degreed Open Library content will roll out in sync with Degreed major product releases. Below you can find our themes and Languages







Category	Pathway Title	Deutsch
Al	Generative AI and Chatbot Development	Generative KI und Chatbot-Entwicklung
	Introduction to Deep Learning	Einführung in Deep Learning
.	Fundamentals of Product Management	Grundlagen des Produktmanagements
Business	Customer Experience Management	Management des Kundenerlebnisses
Communication	Customer Communication and Service Orientation	Kundenkommunikation und Serviceorientierung
Communication	Networking and Relationship Building	Networking und Beziehungsaufbau
	Data Protection and Ethics in Data Analysis	Datenschutz und Ethik in der Datenanalyse
Data	Introduction to Data-Driven Decision Making and Predictive Modeling	Einführung in datenbasierte Entscheidungsfindung und prädiktive Modellierung
Digital Marketing	E-Commerce and Digital Sales Strategies	E-Commerce und digitale Vertriebsstrategien
Innovation	Idea Development and Prototyping	Ideenentwicklung und Prototyping
innovation	Creative Collaboration and Team Innovation	Kreative Zusammenarbeit und Innovation im Team
Loodorobin	Change Leadership and Adaptability	Change Leadership und Anpassungsfähigkeit
Leadership	Stakeholder Management and Engagement	Stakeholder-Management und Einbindung
Technology	Blockchain Basics and Applications	Blockchain-Grundlagen und -Anwendungen
	Industry 4.0 and Smart Manufacturing	Industrie 4.0 und intelligente Fertigung

Category	Pathway Title	French
Al	Al Fundamentals for Business Professionals	Fondamentaux de l'IA" pour les professionnels en entreprise
	Essential Machine Learning Concepts	Notions essentielles sur l'apprentissage automatique
	Managing AI Projects and Teams	Gestion de projets et d'équipes IA
Business	Change Management and Organizational Development	Gestion du changement et développement organisationnel
Dusiness	Digital Transformation Strategy	Stratégie de transformation numérique
	Customer Service Excellence	Excellence du service client
Communication	Negotiation and Influence Techniques	Techniques de négociation et d'influence
	Professional Communication and Presentations	Communication et présentations professionnelles
	Compliance Management for Leaders	Gestion de la conformité pour les managers
Compliance	Data Privacy and Compliance	Conformité en matière de confidentialité des données
	Professional Ethics and Code of Conduct	Éthique professionnelle et code de conduite
Data	Data Analysis Fundamentals	Fondamentaux de l'analyse de données
	Data Visualization and Storytelling	Visualisation et storytelling de données
	Data-Driven Decision Making	Prise de décision basée sur les données



Category	Pathway Title	French
Digital	Digital Marketing Fundamentals	Fondamentaux du marketing digital
Marketing	Digital Marketing Trends and Emerging Platforms	Tendances en marketing digital et plateformes émergentes
	Creative Problem-Solving Techniques	Techniques créatives de résolution de problèmes
Innovation	Design Thinking for Problem Solving	Conception créative pour la résolution de problèmes
	Lean Startup Principles for Innovation	Principes du lean startup pour l'innovation
	Delegation and Team Productivity	Délégation et productivité des équipes
Productivity	Hybrid Work Adaptability and Best Practices	Adaptation et bonnes pratiques en matière de travail hybride
	Project Management Fundamentals	Fondamentaux de la gestion de projet
	Cybersecurity Awareness and Best Practices	Sensibilisation à la cybersécurité et bonnes pratiques
Technology	Digital Transformation and Industry 4.0	Transformation numérique et Industrie 4.0
	Emerging Technologies (IoT, AR/VR, etc.)	Technologies émergentes (IoT, AR/VR, etc.)



Category	Pathway Title	Portuguese
AI	Al Fundamentals for Business Professionals	Fundamentos de IA para profissionais de negócios
	Apply Your Learning Day-to-Day: AI Tools and Technologies	Aplique o aprendizado no dia a dia com ferramentas e tecnologias de IA
	Machine Learning Essentials	Conceitos essenciais de aprendizado de máquina
	Change Management and Organizational Development	Gestão de mudanças e desenvolvimento organizacional
Business	Customer Experience Management and Trends	Gestão da experiência do cliente e tendências
business	Strategic Planning and Execution	Planejamento estratégico e execução
	Sustainable Business Practices and Corporate Responsibility	Práticas de negócios sustentáveis e responsabilidade corporativa
Communication	Effective Business Communication and Presentation	Comunicação empresarial e apresentações eficazes
Communication	Negotiation and Persuasion Skills	Habilidades de negociação e persuasão
	Data Protection and Privacy Compliance (LGPD)	Compliance com a proteção de dados e privacidade (LGPD)
Compliance	Risk Management and Corporate Governance	Gestão de riscos e governança corporativa
	Workplace Ethics and Code of Conduct	Ética profissional e código de conduta
	Business Intelligence and Data Visualization	Business Intelligence e visualização de dados
Data	Data Analysis Fundamentals	Fundamentos da análise de dados
	Data-Driven Decision Making	Tomada de decisões orientada por dados
.	Digital Marketing Fundamentals	Fundamentos do marketing digital
Digital Marketing	SEO and Search Engine Marketing	SEO e marketing de busca
warkeung	Social Media Marketing Strategy	Estratégia de marketing em mídias sociais



Category	Pathway Title	Portuguese
Innovation	Creative Problem-Solving Techniques	Técnicas criativas de resolução de problemas
	Design Thinking for Problem Solving	Design thinking para resolução de problemas
	Innovation Management and Ideation	Gestão da inovação e geração de ideias
	Effective Leadership and Team Management	Liderança eficaz e gestão de equipes
	Leading Remote and Hybrid Teams	Liderando equipes remotas e híbridas
	Crisis Management and Organizational Resilience	Gestão de crises e resiliência organizacional
Leadership	Continuous Learning Culture	Cultura de aprendizagem contínua
	Self-Management and Self-Leadership	Autogestão e autoliderança
	Mental Health and Psychological Safety at Work	Saúde mental e segurança psicológica no trabalho
	Human-Centered and Empathetic Leadership	Liderança humanizada e empática
	Agile and Scrum Methodologies	Impulsione seus projetos com metodologias ágeis e scrum
Productivity	Project Management Foundations	Fundamentos de gerenciamento de projetos
	Time Management and Personal Productivity	Gestão do tempo e produtividade pessoal
	Cloud Computing Fundamentals	Fundamentos de computação em nuvem
Tashnalasu	Cybersecurity Awareness and Best Practices	Conscientização em cibersegurança e melhores práticas
Technology	Digital Banking and Fintech Innovations	Inovações em banco digital e fintech
	Digital Transformation and Industry 4.0	Transformação digital e indústria 4.0



Category	Pathway Title	Spanish
	Al-Driven Automation	Automatización impulsada por IA
Al	Developing an Al Strategy and Implementation Plan	Desarrollo de una estrategia de IA y plan de implementación
	Ethical and Responsible Al	IA ética y responsable
	Business Analytics for Decision Making	Análisis empresarial para la toma de decisiones
Business	Entrepreneurship and Innovation	Emprendimiento e innovación
	Financial Acumen for Non-Financial Managers	Conocimientos financieros para gerentes no financieros
	Active Listening and Feedback Skills	Escucha activa y habilidades de retroalimentación
Communication	Customer Service Excellence and Management	Gestión y servicio al cliente excepcional
	Public Speaking and Storytelling	Oratoria y narrativa
Compliance	Regulatory Compliance Essentials	Aspectos esenciales del cumplimiento normativo
Data	Big Data Analytics	Analisis de big data
	Data Literacy for All Employees	Alfabetización de datos para todos los empleados
	Data Science for Business	Ciencia de datos para negocios



Category	Pathway Title	Spanish
Digital Marketing	Content Marketing and Brand Storytelling	Marketing de contenidos y storytelling de marca
Digital Marketing	Data-Driven Marketing Analytics	Análisis de marketing basada en datos
	Creative Brainstorming Techniques	Técnicas creativas de lluvia de ideas
Innovation	Critical Thinking and Analytical Skills	Pensamiento crítico y habilidades analíticas
	Fostering a Culture of Innovation	Fomentar una cultura de innovación
	Coaching and Mentoring for Managers	Coaching y tutorías para gerentes
Leadership	Conflict Resolution and Feedback	Resolución de conflictos y retroalimentación
	Emotional Intelligence for Leaders	Inteligencia emocional para líderes
	Agile Project Management and Scrum	Gestión de proyectos ágiles y Scrum
Productivity	Productivity Tools and Automation	Herramientas de productividad y automatización
	Remote Work and Collaboration Best Practices	Mejores prácticas de trabajo remoto y colaboración



Introduction to Programming for Non-Tech Professionals

Technology

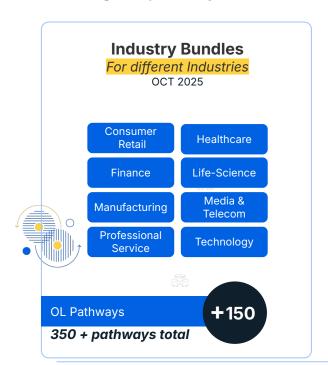
Introducción a la programación para no técnicos

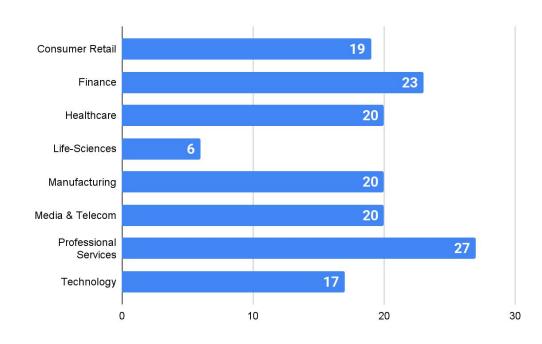




Industry Bundles

New Degreed Open Library content will roll out in sync with Degreed major product releases.







Category	Pathway Title	Consumer Retail
Customer Experience	Adopt Omnichannel Retail: Unite In-Store and Online Sales	
	Boost Customer Loyalty: Reward and Retain Shoppers	
	Build Customer Relationships: Foster Brand Loyalty	
	Communicate Effectively: Improve Customer Interactions	
	Handle Difficult Customers: Turn Complaints into Opportunities	
Data & Analytics	Analyze Consumer Behavior: Anticipate Shopper Needs	
	Harness Retail Analytics: Drive Smarter Decisions	
	Innovate in Retail: Stay Ahead of Trends	
	Leverage Retail Insights: Grow Your Business	
Innovation & Productivity	Embrace Retail Tech: Modernize Your Store	
	Optimize Supply Chain: Ensure Product Availability	
	Stay Adaptable: Navigate Changing Retail Trends	
	Streamline Store Operations: Improve Daily Efficiency	
Leadership	Develop Your Team: Enhance Retail Skills	
	Master Time Management: Conquer Peak Retail Hours	
Sales & Marketing	Boost Digital Marketing: Engage Customers Online	
	Elevate Visual Merchandising: Attract More Customers	
	Lead Retail Teams: Inspire Sales Success	
	Sharpen Sales Skills: Boost Retail Revenue	

Category	Pathway Title Finance	e
Client & Communication Skills	Enhance Client Advisory: Elevate Customer Experience	
	Improve Negotiation Skills: Close Financial Deals	
	Master Financial Communication: Explain Numbers Clearly	
	Refine Financial Presentations: Impress Stakeholders	
Compliance & Ethics	Embrace FinTech: Modernize Financial Services	
	Navigate Compliance: Uphold Ethics in Finance	
Data & Financial Analysis	Analyze Market Trends: Stay Ahead in Finance	
	Harness Financial Data: Gain Predictive Insights	
	Improve Investment Analysis: Optimize Portfolio Returns	
	Master Financial Analysis: Drive Business Decisions	
Financial Planning & Forecasting	Master Budgeting: Forecast with Confidence	
	Build Financial Models: Forecast Business Outcomes	
	Excel in Wealth Management: Guide Client Finances	
	Improve Cost Management: Maximize Financial Efficiency	



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Enhance Fraud Detection: Protect Financial Assets

Improve Credit Analysis: Make Smarter Lending Decisions

Secure Financial Data: Strengthen Cybersecurity Measures

	Implement Safety Protocols: Protect Patients and Staff
	Improve Clinical Documentation: Ensure Accurate Records
	Improve Quality Care: Ensure Patient Safety
Efficiency & Scheduling	Adopt Telehealth: Expand Patient Access
	Manage Time in Healthcare: Increase Efficiency
	Optimize Scheduling: Reduce Patient Wait Times
	Secure Patient Data: Maintain Trust and Privacy
Healthcare Communication & Teamwork	Build Resilience: Prevent Burnout in Healthcare

Ensure Compliance: Uphold Ethics in Healthcare



Category

Compliance, Ethics & Safety

Communicate Clearly: Build Trust in Healthcare

Develop Outreach Programs: Promote Community Health

Pathway Title

Healthcare

Category	Pathway Title	Healthcare
Healthcare Communication & Teamwork	Foster Team Collaboration: Improve Care Coordination	
	Lead Healthcare Teams: Deliver Quality Care	
Healthcare Leadership & Operations	Leverage Healthcare Data: Drive Evidence-Based Decisions	
nearthcare Leadership & Operations	Manage Healthcare Finances: Control Costs in Care	
	Manage Healthcare Projects: Deliver System Improvements	
Patience Care and Experience	Commit to Continuous Learning: Stay Current in Healthcare	
	Elevate Patient Experience: Increase Satisfaction	
	Embrace Medical Technology: Improve Patient Care	

Enhance Patient Care: Improve Health Outcomes



Category	Pathway Title	Life-Sciences
Artificial Intelligence & Innovation	Al-Driven Drug Discovery: Explore Open-Source Platforms	
	Bioinformatics Workflows: Reproducible Research with Open Tools	
	Digital Pathology Fundamentals: Open Imaging & Analysis Tools	
Compliance	Regulatory Affairs Essentials: Navigating FDA Guidelines with Open Resources	
Data & Analytics	Clinical Trial Informatics: Designing Robust, Open Protocols	
Data Privacy	Ethical Genomics & Data Privacy: Navigating Compliance	



Category	Pathway Title	Manufacturing
Innovation & Continuous Improvement	Adopt Industry 4.0: Digitize Your Factory Floor	
	Foster Kaizen Culture: Drive Continuous Improvement	
	Implement Lean Manufacturing: Increase Efficiency	
	Innovate Production Processes: Stay Competitive	
Leadership & Project Delivery	Lead Manufacturing Projects: Deliver On-Time Results	
	Manage Change: Adopt New Manufacturing Processes	
	Manage Inventory: Balance Supply and Demand	
	Maximize Productivity: Manage Shift Time Effectively	
Operational Efficiency & Cost Control	Achieve Operational Excellence: Optimize Manufacturing	
Operational Efficiency & Cost Control	Control Production Costs: Improve Profit Margins	

Category	Pathway Title	Manufacturing
Operational Efficiency & Cost Control	Enhance Quality Control: Achieve Six Sigma Standards	
	Implement Sustainable Manufacturing: Reduce Waste	
Technology, Automation & Maintenance	Embrace Automation: Streamline Production	
	Enhance Troubleshooting Skills: Solve Production Issues Fast	
	Improve Equipment Maintenance: Prevent Downtime	
	Master Machine Operations: Minimize Downtime	
Workplace Safety & Compliance	Enforce Workplace Safety: Meet OSHA Standards	
	Improve Ergonomics: Enhance Worker Safety and Comfort	
	Improve Workplace Communication: Align Multi-Shift Teams	

Maintain Compliance: Meet Manufacturing Standards



Category	Pathway Title	Media & Telecom
Communications & Brand Strategy	Develop Cross-Platform Strategy: Amplify Your Message	
	Hone PR Skills: Navigate Media Crises	
	Boost Creative Thinking: Produce Innovative Content	
	Elevate Content Creation: Engage Your Viewers	
	Master Digital Marketing: Grow Your Audience	
Customer Engagement & Retention	Analyze Audience Data: Drive Engagement	
	Enhance User Experience: Design Engaging Media Apps	
	Improve Customer Retention: Reduce Churn in Telecom	
	Improve Customer Support: Boost Subscriber Satisfaction	
	Improve Video Production: Craft Compelling Content	

Category	Pathway Title	Media & Telecom
Cybersecurity & Resilience	Guard Media Networks: Enhance Cybersecurity	
Innovation & Technology	Adapt to New Media Platforms: Expand Your Reach	
	Embrace Media Innovation: Experiment with AR/VR	
	Explore IoT Solutions: Innovate Telecom Offerings	
	Harness 5G Technology: Enhance Telecom Capabilities	
Leadership & Sales Enablement	Boost Telecom Sales: Refine Your Pitch	
	Bridge Creative and Tech Teams: Improve Workflow	
	Excel in Product Management: Launch Successful Media Services	
Media Production & Delivery	Leverage Cloud Tech: Streamline Media Delivery	
	Manage Media Projects: Deliver Campaigns on Time	

Category	Pathway Title	Professional Services
Client & Business Development	Boost Professional Networking: Open New Opportunities	
	Develop Financial Acumen: Speak Your Client's Language	
	Enhance Business Development: Win New Clients	
	Master Negotiation: Secure Better Deals	
Communication & Collaboration	Broaden Technical Skills: Meet Diverse Client Needs	
	Improve Team Collaboration: Share Knowledge Effectively	
	Polish Presentation Skills: Impress Your Clients	
	Resolve Conflicts: Maintain Strong Client Partnerships	
Consulting & Innovation	Apply Consulting Frameworks: Solve Problems Systematically	
	Champion Digital Transformation: Advise Clients Effectively	

Category	Pathway Title	Professional Services
Consulting & Innovation	Expand Industry Insight: Add Value for Clients	
	Foster Innovation: Deliver Creative Solutions	
Customer Support	Active listening and questioning skills	
	Balancing professionalism with empathy	
	Communicating with clarity and brevity under pressure	
	De-escalation techniques for upset or frustrated clients	
	Having Difficult Client Conversations	
	Managing tone and empathy in high-stress moments	
	Turning challenging situations into opportunities to build trust	

Category	Pathway Title	Professional Services
Data & Analytics	Ensure Quality Deliverables: Exceed Client Expectations	
	Excel in Project Management: Deliver Client Success	
	Leverage Data Insights: Drive Client Solutions	
	Optimize Time Management: Boost Your Billable Hours	
Leadership & Team Development	Guide Organizational Change: Lead Client Transformations	
	Lead Professional Teams: Achieve Excellence	
	Manage Stress: Sustain Long-Term Performance	
	Mentor Junior Talent: Build a Strong Team	



Category	Pathway Title	Technology
Artificial Intelligence & Innovation	Cultivate Innovation: Create Cutting-Edge Solutions	
	Excel in Product Management: Drive Tech Innovation	
	Harness AI & Machine Learning: Innovate Your Solutions	
	Implement AI Ethics: Build Responsible Technology	
Business & Leadership	Align Tech with Business: Deliver Real Value	
	Communicate Tech Concepts: Bridge the Gap with Stakeholders	
	Enhance IT Support: Improve User Satisfaction	
	Lead Tech Teams: Boost Productivity and Morale	
Cybersecurity & Data Privacy	Apply Systems Thinking: Design Holistic Solutions	
	Bolster Cybersecurity: Protect Your Systems	

Category	Pathway Title	Technology
Cybersecurity & Data Privacy	Ensure Data Privacy: Meet Compliance Standards	
Data & Analytics	Excel in Data Science: Derive Valuable Insights	
	Handle Big Data: Process and Analyze at Scale	
Productivity & Delivery	Adopt DevOps: Automate Your Deployment Pipeline	
	Design Software Architecture: Build Scalable Systems	
	Implement Agile Practices: Accelerate Development Cycles	
	Improve UX Design: Delight Your Users	





